#### **VIRGINIA:**

#### IN THE CIRCUIT COURT OF THE COUNTY OF ISLE OF WIGHT

COMMONWEALTH OF VIRGINIA,	1
EX REL. MARK R. HERRING,	•
ATTORNEY GENERAL,	•
Plaintiff, )	
v.	CIVIL ACTION NO.
OPERATION TROOP AID INC., a Tennessee corporation,	
and )	
MARK WOODS, an individual,	
Defendants. )	

### **COMPLAINT**

The Plaintiff, Commonwealth of Virginia (the "Commonwealth"), by, through, and at the relation of its Attorney General, Mark R. Herring, brings this action against the Defendants, Operation Troop Aid Inc. and Mark Woods (together "OTA" or the "Defendants"), pursuant to the Virginia Solicitation of Contributions ("VSOC") law, Virginia Code §§ 57-48 through 57-69. The Commonwealth prays that this Court grant the relief requested in this Complaint and states the following in support thereof:

### **JURISDICTION AND VENUE**

1. The Circuit Court of the County of Isle of Wight has authority to entertain this action and to grant the relief requested herein pursuant to Virginia Code §§ 8.01-620, 17.1-513, and 57-59(D).

- 2. Venue is preferred in this Court pursuant to Virginia Code § 8.01-261(15)(c) because some or all of the acts to be enjoined are, or were, being done in the County of Isle of Wight. Venue is permissible in this Court pursuant to Virginia Code § 8.01-262(2) and (4) because Operation Troop Aid Inc. has a registered office in, has appointed an agent to receive process in, and portions of the cause of action arose in the County of Isle of Wight.
- 3. The Defendants transacted business in Virginia through soliciting or obtaining contributions from Virginia residents.
- 4. At all relevant times, the Defendants have purposefully availed themselves of this forum.
- 5. The Defendants have agreed to execute a Consent Judgment that is acceptable to the Commonwealth.

### **PARTIES**

- The Plaintiff is the Commonwealth of Virginia, by, through, and at the relation of Mark R. Herring, Attorney General of Virginia.
- 7. Operation Troop Aid Inc. is a corporation organized under the laws of the State of Tennessee, with its principal place of business in Smyrna, Tennessee.
- 8. Mark Woods is the founder, president, and chief executive officer of Operation Troop Aid Inc.

#### **FACTS**

9. From at least 2012 through December 31, 2017, the Defendants engaged in a commercial co-venturing relationship with Harris Originals of NY, Inc., Harris Originals of TN, Inc., and other related corporate entities, collectively known and doing business as Harris Jewelry. Harris Jewelry operates a retail jewelry store chain that specifically markets and sells to

United States military service members.

- 10. There has never been a written agreement between Harris Jewelry and OTA governing this co-venture relationship.
- 11. In the co-venture between OTA and Harris Jewelry, Harris Jewelry created a program entitled "Operation Teddy Bear," in which its retail stores sold teddy bears of various sizes dressed in military uniforms. For each bear sold, depending on the size of the bear, a fixed dollar amount was to be donated to OTA for the express purpose of sending care packages to service members.
- OPA acknowledges that it never undertook any oversight of Harris Jewelry's Operation Teddy Bear, which was consistently publicly advertised as a promotion to support OTA. OTA never requested an accounting of the numbers of bears sold, nor sought any information from Harris Jewelry as to the appropriateness of the per-bear dollar figure that was purportedly sent to OTA. Moreover, OTA never provided Harris Jewelry with any specific or documented information as to how the funds donated by Harris Jewelry were used or how many care packages were sent to service members.
- 13. Defendants have represented and warranted that OTA failed to maintain any donated funds as restricted funds, even when designated for a particular purpose. Defendants have also represented that funds were improperly expended on non-charitable purposes, and that OTA took actions and made expenditures without any discussion, approval, or oversight by OTA's board of directors.
- 14. Additionally, both in how it conducted the co-venture with Harris Jewelry, and for using donated funds for purposes other than those expressly represented as the charitable purpose of OTA, Defendants acknowledge that they engaged in unfair, false, misleading, or deceptive

solicitation and business practices.

#### **CAUSE OF ACTION**

## Count I: Virginia Solicitation of Contributions Law

- 15. The Plaintiff realleges and incorporates herein by reference the matters set forth in Paragraphs 1 through 14 above.
- 16. Operation Troop Aid Inc. is or was during all relevant times a "charitable organization" which held itself out to be organized or operated for "charitable purpose[s]," and "solicit[ed]" or obtained "contribution[s]" solicited from the public as those terms are defined in the VSOC law.
- 17. Mark Woods individually directed, controlled, approved, or participated in the acts and practices of Operation Troop Aid Inc., including those acts and practices that are the subject of this Complaint.
- 18. As alleged in paragraphs 9 through 14, OTA improperly expended funds to purposes other than their solicited purpose and used unfair, false, misleading, or deceptive solicitation and business practices.
- 19. The Plaintiff alleges that the aforesaid acts and practices of the Defendants constitute violations of Virginia Code §§ 57-57(L) and (N).

#### PRAYER FOR RELIEF

WHEREFORE, the Plaintiff, Commonwealth of Virginia, respectfully requests that this Court enter the Consent Judgment filed simultaneously herewith.

## COMMONWEALTH OF VIRGINIA, EX REL. MARK R. HERRING, ATTORNEY GENERAL

By:

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# **CERTIFICATE OF SERVICE**

I, Stephen John Sovinsky, certify that on October 23, 2018 a true copy of the foregoing Complaint was mailed via first class mail to:

Bone McAllester Norton PLLC Nashville City Center 511 Union Street - Suite 1600 Nashville, Tennessee 37219

Charles Everett James, Jr., Esquire Williams Mullen P.O. Box 1320 Richmond, Virginia 23218-1320

Stephen John Sovinsky)